

## Answer on Atlas, September 5

Léa, fictional CEO: "We have scheduled a multi-site review on September 18. The budget will be decided in October. We are not counting the renewal as signed and will share the meeting notes."

The point remains open. The fund's analyst is preparing questions on usage, scope and alternatives. No real independent interview has taken place.

## Answer on the BP and collections

Léa: "The payroll increase reflects three hires, but we will provide the hiring schedule by name. The €18k overdue by more than 60 days relates to two accounts, in discussion over invoice validation."

Malik: "Recurring margin excludes R&D and remains sensitive to integration support. We will separate standard support from custom development." Simulated answers, not corroborated.

## Answer on IP and the incident

Malik: "The contractor's code covers a single connector. We are looking for the 2024 amendment and will cost the rewrite alternative. The post-incident load test has yet to be done."

The answer clarifies the scope but settles neither the IP right nor the technical check. Keep the points open, with owners and the next expected documents.